



Center for Integrated Training & Education

**\*NEW FEATURED TOPICS\***

Social/Emotional Learning (SEL)  
Diversity, Equity and Inclusion (DEI)  
Culturally Responsive-Sustaining Education (CRSE)  
De-escalation in Schools  
Restorative Justice in Schools



PROFESSIONAL DEVELOPMENT  
PARENT WORKSHOPS  
CTLE APPROVED

# PUT YOUR VISION FIRST



---

Every effective administrator has a clear vision of what education should look like in his or her school. The Center for Integrated Training & Education can help you make that vision a reality. CITE consultants are uniquely qualified to provide CTLE certified professional development in a number of areas. CITE also offers a variety of parent workshops in a number of languages that can further enhance the needs of the school community.

Our ultimate goal is to serve as an extension of the Principal's vision.

You name the need and we will provide the customized support whether it be individual mentoring, teacher workshops, or parent workshops.

---

## CTLE

All staff workshops are CTLE-approved. Teachers will earn hours for their time.

**CITE's PD sessions and workshops can be done on-site or ONLINE!**

[WWW.CITEPD.COM](http://WWW.CITEPD.COM)

# WHO

# WE

# ARE



---

CITE has been a leader in New York City Professional Development and Parent Engagement for more than 15 years.

We service all levels, Pre-school, Elementary, Middle and High School, with customized support based on each leader's vision and goals for their constituents and the communities they serve.

Our consultants are highly skilled and highly experienced recently retired NYC educational leaders. They have the hands on experience only NYC educators understand.

---

**CITE's PD sessions and workshops can be done on-site or ONLINE!**

[WWW.CITEPD.COM](http://WWW.CITEPD.COM)

# NEW WORKSHOPS!

**CITE's PD sessions  
and workshops can be done on-site or ONLINE!**

---

## **\*NEW FEATURED TOPICS\***

Social/Emotional Learning (SEL)  
Diversity, Equity and Inclusion (DEI)  
Culturally Responsive-Sustaining Education (CRSE)  
De-escalation in Schools  
Restorative Justice in Schools

## **FOR ADMINISTRATORS, (CAN BE TAILORED FOR TEACHERS)**

- Leading with Emotional Intelligence & Well-being
- Cultivating Healthy Teams
- Building Capacity by Active Listening and Leveraging Empathy
- Sustaining Resilient and Healthy School Culture
- Creating and Sustaining Strong And Stable School/Classroom Environments
- Using Empathy To Grow Teacher Capacity During a Crisis
- Building Resilience In Schools
- Culturally Responsive Pedagogy and COVID-19

## **FOR PARENTS**

- Precautions Parents Can Take in the New Normal
- Parenting in the Aftermath
- Helping Your Child Succeed In School & At Home





**CITE's Professional Development will provide everything that is necessary to ensure that the impact of your services will continue long after our professionals have left.**

**Your teachers will learn the most recent and effective educational methods and technology. As the world changes, so must your school.**

**All workshops are directly aligned to Next Generation Standards and Danielson's Framework for Effective Teaching!**

### **SOME POPULAR TOPICS INCLUDE:**

#### **School Quality Review**

- Are your teachers and students prepared to interact with School Quality Reviewers? Will your teachers be able to articulate how they are using data and differentiating instruction? Our facilitators will give your teachers the tools necessary for these critical processes and can conduct "mock" reviews that will prepare your staff.

#### **Special Education**

- Is your special needs population meeting their annual yearly progress goals? Are your CTT classes operating as efficiently as they could? Our facilitators will work with your teachers to improve their effectiveness as well as student achievement.

#### **Using Data to Drive Instruction**

- Are your teachers using data effectively? Is instruction driven by data? Our facilitators can train your teachers to use data as a helpful and effective tool to improve instruction and maximize student performance.

#### **Questioning & Discussion Techniques**

- Studies have shown that 80% of teacher questions are low level inquiries; not the higher order thinking questions students need to answer on assessment. Studies have also shown that "wait time" can play a crucial role in effective questioning. Our CITE consultants can assist teachers in planning and asking questions.

**CITE's Professional Development will provide everything that is necessary to ensure that the impact of your services will continue long after our professionals have left.**

**Your teachers will learn the most recent and effective educational methods and technology. As the world changes, so must your school.**

**All workshops are directly aligned to Next Generation Standards and Danielson's Framework for Effective Teaching!**

### **SOME POPULAR TOPICS INCLUDE:**

#### **Supporting ELLs in the Mainstream Classroom**

- Each and every day teachers are instructing students who are still learning English. Teachers need to know the basic fundamentals of language acquisition and strategies to address each stage. Let our team of CITE consultants empower your staff by giving them the tools they need to instruct their ELL students.

#### **“Ready Gen” & “Go Math” Support**

- A reading or math series is only as good as the personnel implementing the program. Our CITE consultants are equipped to provide support in literacy that transcends the Teacher's Guide.

#### **Aligning Instruction to the Common Core State Standards**

- Are your teachers implementing the common core state standards? Are they teaching lessons which include rigorous content and application of knowledge through higher order skills? Our facilitators will ensure that teachers are aware of the strategies needed to support the common core state standards.

#### **Student Engagement**

- What is student engagement? How do you know when students are actually engaged in learning? What types of activities will enhance student to student engagement? How can teachers plan engaging activities? CITE consultants possess the knowledge and practical experience to assist.

**CITE's Professional Development will provide everything that is necessary to ensure that the impact of your services will continue long after our professionals have left.**

**Your teachers will learn the most recent and effective educational methods and technology. As the world changes, so must your school.**

**All workshops are directly aligned to Next Generation Standards and Danielson's Framework for Effective Teaching!**

### **SOME POPULAR TOPICS INCLUDE:**

#### **Designing Effective Rubrics That Work**

- Educators need to remember that rubrics should be student friendly "tools" that youngsters can use to improve their work. Our facilitators will assist your teachers in creating rubrics that students can understand and interpret.

#### **Reading/Writing Connections: "The Workshop Model"**

- Are your teachers aware of the crucial connection between reading and writing? Are they familiar with the "workshop model" and how it can benefit youngsters? CITE consultants have extensive experience in the "workshop model" and its practical implementation.

#### **Aligning Student Achievement to the New School Report Card**

- Do your teachers really understand the standards? Are they familiar enough with the various levels of proficiency to effectively and fairly assess student progress? Our facilitators will enable teachers to achieve maximum consistency in their evaluations of student work.

#### **Reading/Writing Across the Curriculum**

- Are your teachers building literacy skills through content area instruction; Is literacy skill acquisition a common theme in all lessons? Our facilitators will ensure that your teachers can effectively address literacy issues within the content areas.

#### **Supervisory Support for School Leaders**

- Are your assistant principals as productive as they could be; Could they support teachers in a more effective fashion? Could they be better at time management, following up and meeting deadlines? Our facilitators will work with them to improve their efficiency and effectiveness.

**CITE's Professional Development will provide everything that is necessary to ensure that the impact of your services will continue long after our professionals have left.**

**Your teachers will learn the most recent and effective educational methods and technology. As the world changes, so must your school.**

**All workshops are directly aligned to Next Generation Standards and Danielson's Framework for Effective Teaching!**

### **SOME POPULAR TOPICS INCLUDE:**

#### **Setting/Implementing Teacher & Student Goals**

- Are your teachers engaging in collaborative goal setting with their students? Have they set professional goals for themselves. Let our facilitators assist your teachers and students in establishing SMART goals that will ensure future success.

#### **Differentiated Instruction/Multiple Entry Points**

- Are your teachers differentiating lessons and assignments in order to better meet student needs and improve achievement? Do they know how to differentiate content, process, and product? Are they able to link concepts such as "Multiple Intelligences" to "Multiple Entry Points". CITE educators have the practical experience to help your teachers differentiate their instruction to meet the needs of all students.

#### **Classroom Management**

- Are your classrooms structured so that uninterrupted learning can occur? Do your teachers find themselves dealing more with behavior than subject matter? CITE consultants are trained in programs such as PBIS and "Teach Like A Champion", (as examples), to assist your teachers as they deal with the nuts and bolts of classroom management.

#### **Managing the Work of Paraprofessionals**

- Have you ever entered a general education or special class and asked yourself, "What is the para doing"? Let our CITE consultants help your teachers put them to work in an effective way.

**\*ALL SUBJECT AREAS\***





# THE SCHOOL QUALITY REVIEW

---

The School Quality Review has resulted in increased awareness and self-reflection on the part of all stakeholders in a particular school. From the implementation of the Comprehensive Educational Plan to the day to day delivery of classroom instruction, educators are now taking a closer look at what is going on in schools and asking the infamous question...

“How are we doing?”.

CITE consultants have been trained and invited by the New York City Department of Education to conduct a variety of reviews. We can therefore assist in Review preparation and provide concrete, relevant, meaningful feedback that will guide administrators, teachers, and parents through the process. This support is accomplished by meeting with administrators and parents, touring classrooms, talking to students, and conducting teacher workshops.

We assist in helping prepare for the standards of the QR and conduct a mock building review to demonstrate to teachers how to interact with reviewers and what their classroom should look like.

---

**Now offering Virtual / Remote PD for staff and parent workshops.**

[WWW.CITEPD.COM](http://WWW.CITEPD.COM)

## PRINCIPAL'S PERFORMANCE OBJECTIVE

All CITE consultants are recently retired former New York City administrators who are well trained in the implementation of the instructional focus.

We can therefore assist in assessing the practices, processes, structures and systems that administrators have put in place in order to insure the implementation of their instructional focus.

We will leave principals with a blueprint for success as we focus on the Instructional Focus Implementation. We will examine the structures in the school that promote high quality instruction that is sustainable, data based, and rich in meeting the individual needs of each student.

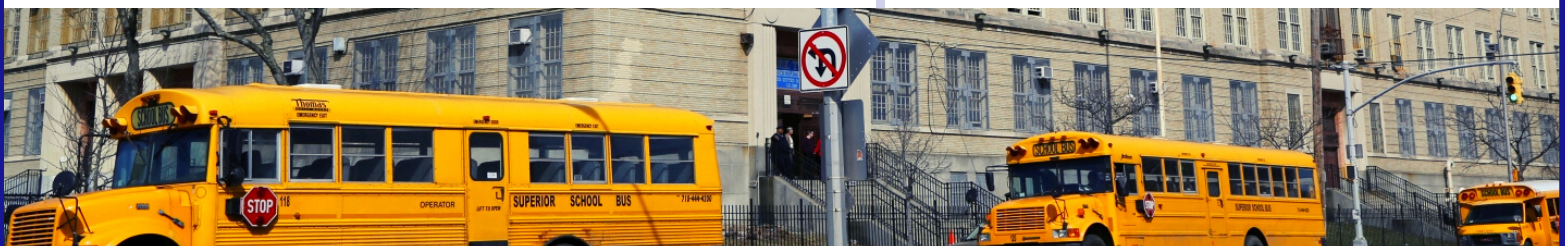
**Now offering Virtual / Remote PD for staff and parent workshops.**



## THE COMPREHENSIVE EDUCATIONAL PLAN

The Comprehensive Education Plan (CEP), is no longer a “paper exercise”! It is the living roadmap that guides all aspects of the educational environment through the “avenues” of the school year.

CITE consultants have been recently trained by the New York City Department of Education in the assessment of CEP implementation.





# CULTURALLY RESPONSIVE CLASSROOM AND EQUITY

---

Living in a diverse society and appreciating our cultural diversity is key to success and crucial to supporting the concept of equity.

CITE consultants can assist educators as they create rigorous, student-centered learning environments that:

Affirm racial, linguistic and cultural identities, prepare students for challenging and independent learning as well as develop students' abilities to connect across cultural differences and elevate historically marginalized voices; empower students as agents of social change.

[WWW.CITEPD.COM](http://WWW.CITEPD.COM)





## SOCIAL EMOTIONAL LEARNING

---

Social and Emotional Learning, (SEL), provides a solid base for safe and positive learning in addition to enhancing students' ability to succeed in school, careers, and life.

CITE consultants have the knowledge base and experience to empower your staff with the required skills and techniques to help students understand and manage their behaviors and emotions, set positive goals, engage in positive relationships, and solve problems effectively.

[WWW.CITEPD.COM](http://WWW.CITEPD.COM)



**Now offering Virtual / Remote PD for staff and parent workshops.**

## ADVANCED LITERACY SKILLS

Advanced Literacy reflects and recognizes a change in educational needs in our culturally diverse society. CITE has therefore retained a number of education consultants specifically skilled in the area of Advanced Literacy. Allow our consultants to assist educators as we enable students to communicate in increasingly diverse ways to promote the understanding and use of text for a variety of purposes.

## EQUITY

Help support your faculty in providing every child in every classroom a rigorous, inspiring, and nurturing learning experience regardless of family income, race, nationality, disability, language spoken at home, sexual orientation, or gender identification.

# DANIELSON'S FRAMEWORK FOR EFFECTIVE TEACHING

---

Experience our workshops and in-class support  
as we explore each of Danielson's domains, including:

- Setting instructional goals, (i.e. using data to drive instruction).
- Designing coherent instructional programs and assessments based on student needs.
- Creating an environment of mutual respect and enhanced student rapport.
- Managing classroom procedures, routines and pupil behavior.
- Establishing a culture for learning in the classroom.
- Using effective questioning and discussion techniques to foster high order thinking skills.
- Enhancing students' critical thinking skills through Depth of Knowledge theory.



# PARENT ENGAGEMENT

## PARENT ENGAGEMENT

Let us help you build that home/school connection by offering a variety of parent workshops designed to address the needs, interests, and concerns of many parents!

Our 60-90 minute parent workshops will address both academic and social issues that parents have requested over a number of years. They can be presented during the school day, evenings, or weekends in English, Mandarin Chinese, Spanish and Italian as well.

**Now offering Virtual / Remote PD for staff and parent workshops.**

---

### **Parenting Skills Titles**

“Assertive Discipline Practices for Parents”  
“Anger Management/Conflict Resolution”  
“Saying 'No' to Children”  
“Internet Safety”  
“Bullying/Cyberbullying”  
“Preventing 'Summer Slide'”

### **Academic Titles**

“Homework Without Tears”  
“Understanding the Common Core Standards”  
“Improving Your Child’s Study Skills”  
“Helping Your ELL Child Learn English”  
“Understanding Your Child’s Report Card”

### **Assessment Titles**

“Understanding the NYS Testing Program”  
“Dealing With Test Anxiety”  
“The Parent’s Role in the Quality Review”  
“The Common Core Standards & Assessments”  
“Maximizing Your Parent/Teacher Conference”

---

## **HELP PARENTS IN YOUR COMMUNITY BUILD THEIR SKILLS**

Job Hunting Workshops  
College Workshops  
Technology Workshops  
Health Related Workshops  
Human Relations Workshops



[WWW.CITEPD.COM](http://WWW.CITEPD.COM)

---

# CONTACT PERSONNEL

**Carl Sanfilippo**

(516) 817 - 8435

Carl@citeprograms.com

**William Quintana**

(347) 888 - 0472

William@citeprograms.com

**Matt Zagami**

(516) 426 - 2786

Matt@citeprograms.com

**Stella Kostopoulos**

(917) 912 - 9506

stella@citeprograms.com

**Zuri Jackson-Woods**

(917) 548 - 3963

Zuri@citeprograms.com

**Now offering Virtual / Remote PD for staff and parent workshops.**

